



A spirit of
innovation, a
legacy of
quality Service

Company profile



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About us

Biomedics Products Ltd is an ISO certified company (ISO 9001, ISO 14001, ISO 45001) specializing in medical and life sciences laboratory solutions. We are a trusted local technical representative and distributor for Uganda and the East African region, supplying diagnostic technologies, laboratory equipment, consumables, and and medical plastics, including specimen containers. Our operations combine innovation, quality, and sustainability, ensuring laboratories achieve faster turnaround times, improved throughput, and reliable performance.

ISO CERTIFICATIONS

Biomedics Products Ltd is proudly certified to the following international standards:

ISO 9001:2015 – Quality Management Systems Ensures consistent delivery of products and services that meet customer and regulatory requirements, with a strong focus on continual improvement.

ISO 14001:2015 – Environmental Management Systems Demonstrates our commitment to environmental responsibility, sustainable operations, and minimizing the ecological impact of our products and processes.

ISO 45001:2018 – Occupational Health & Safety Management Systems Guarantees safe and healthy working conditions for employees, contractors, and stakeholders through proactive risk management and compliance with global safety standards



SCOPE OF CERTIFICATION

Our ISO certifications cover:

- Manufacturing of medical plastics (including specimen containers and related consumables).
- Distribution and technical support for laboratory equipment and diagnostic solutions.
- Supply chain management for medical and life sciences products.
- Training and preventive maintenance services for laboratory and hospital clients

COMMITMENT TO EXCELLENCE

Through ISO certification, Biomedics Products Ltd ensures:

- Superior product quality and customer satisfaction.
- Sustainable and environmentally responsible operations.
- Safe workplaces and continuous improvement in occupational health and safety.
- Compliance with international best practices across all business processes.

OUR PRODUCTS



medical plastics



Medical devices



Hospital equipment



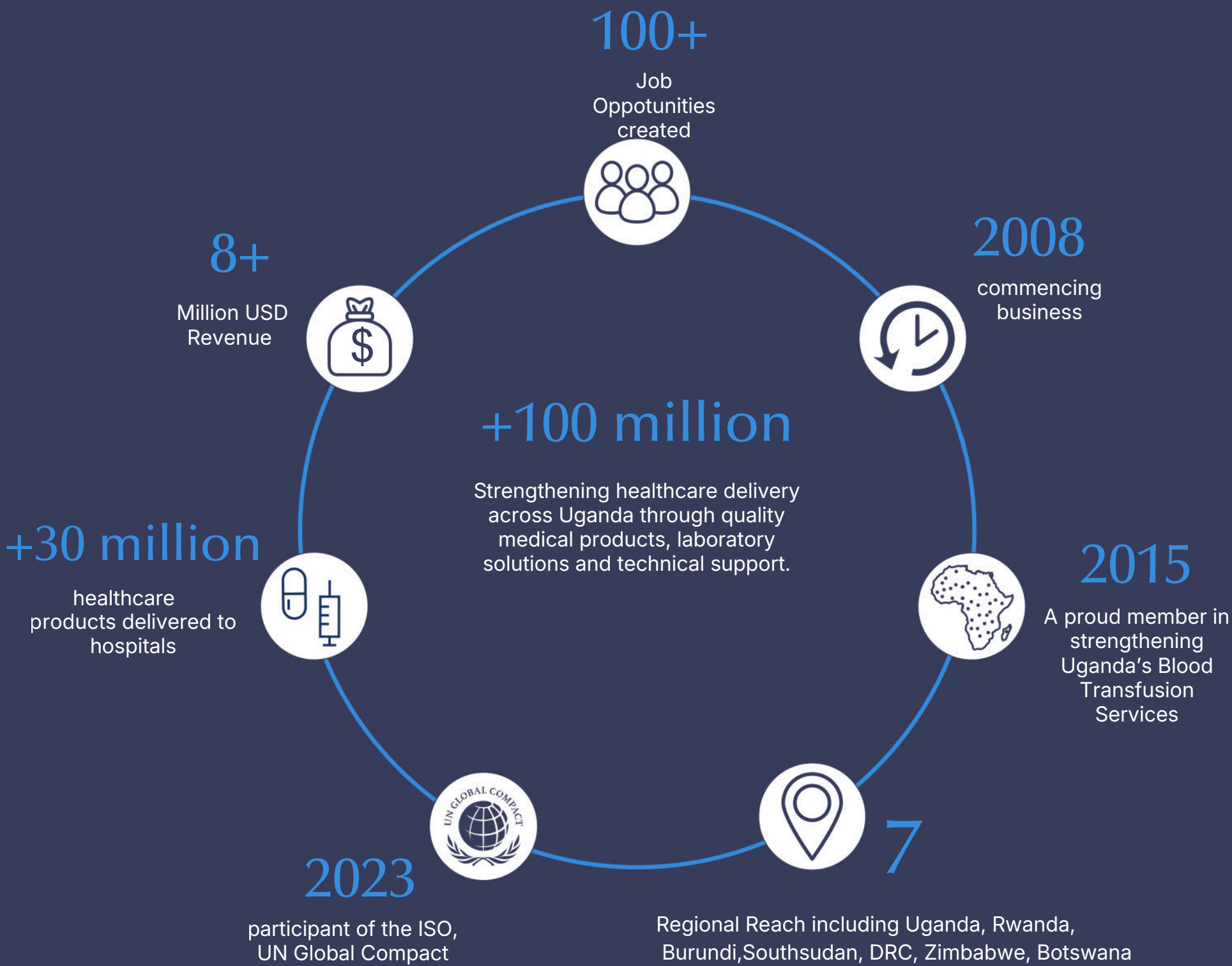
Medical kits

OBJECTIVES

- 1. Supply over 80% of diagnostic needs for life sciences laboratories from global manufacturers.**
- 2. Promote good laboratory practices through training, equipment, and consumables.**
- 3. Ensure customer satisfaction by adhering to the six logistical rights for clinical laboratory products**

▶▶ Read more about us at www.biomedicsproducts.com

Facts & figures



CORE VALUES

Innovation

We foster innovation by developing advanced diagnostic and medical plastic solutions that improve quality, minimize environmental, and enhance workplace safety.

Agility & Resilience

We remain agile and resilient by adapting quickly to customer needs and market changes, ensuring consistent quality, sustainable operations and safe, risk prepared workplaces.

Quality

We deliver superior products and services through quality systems, while embedding environmental responsibility and occupational safety into every process.

Six Logistical Rights with Humility & Empathy:

We uphold the six logistical rights: right product, quantity, condition, place, time, and cost, with humility and empathy, ensuring customer satisfaction, eco-friendly logistics, and safe handling practices.

Integrity

We operate with integrity by maintaining transparent processes, honest environmental reporting, and ethical responsibility for worker health and safety.

Cost Effectiveness, Accountability & Transparency

We achieve cost effectiveness through efficient resource use, sustainable savings, and transparent safety practices that reduce risks and costs.

Social Responsibility

We embrace social responsibility by engaging stakeholders, protecting the environment, and promoting employee welfare and safe working conditions

SERVICES OFFERED

- Distribution & installation of laboratory equipment
 - Preventive maintenance & technical support
 - User training (basic, advanced, refresher)
 - Inventory management & forecasting
 - In-house reagent reconstitution
- Manufacturing of medical plastics (e.g., specimen containers)
- Waste management & environmental responsibility

Specialized Support for Blood Safety Biomedics

Products Ltd plays a critical role in strengthening Uganda's blood transfusion services. We support the Uganda Blood Transfusion Services (UBTS) through:

- Supply of automated blood analysers from Werfen Instrumentation
- Provision of Nucleic Acid Testing (NAT) platforms for transfusion-transmissible infection detection
- Continuous technical support, preventive maintenance, and training for UBTS staff

Training

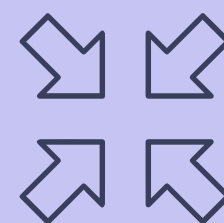
We provide structured training programs for laboratory staff, covering:

- Equipment operation & maintenance
- Application support (basic to advanced)
- Refresher courses for specialized equipment (e.g., automated blood analysers, diagnostic systems)



Vision

To be the regional leader in innovative diagnostic solutions, recognized for quality and value



Mission

Deliver cutting-edge laboratory products and services that meet evolving healthcare, industrial, and scientific needs in East Africa



Motto

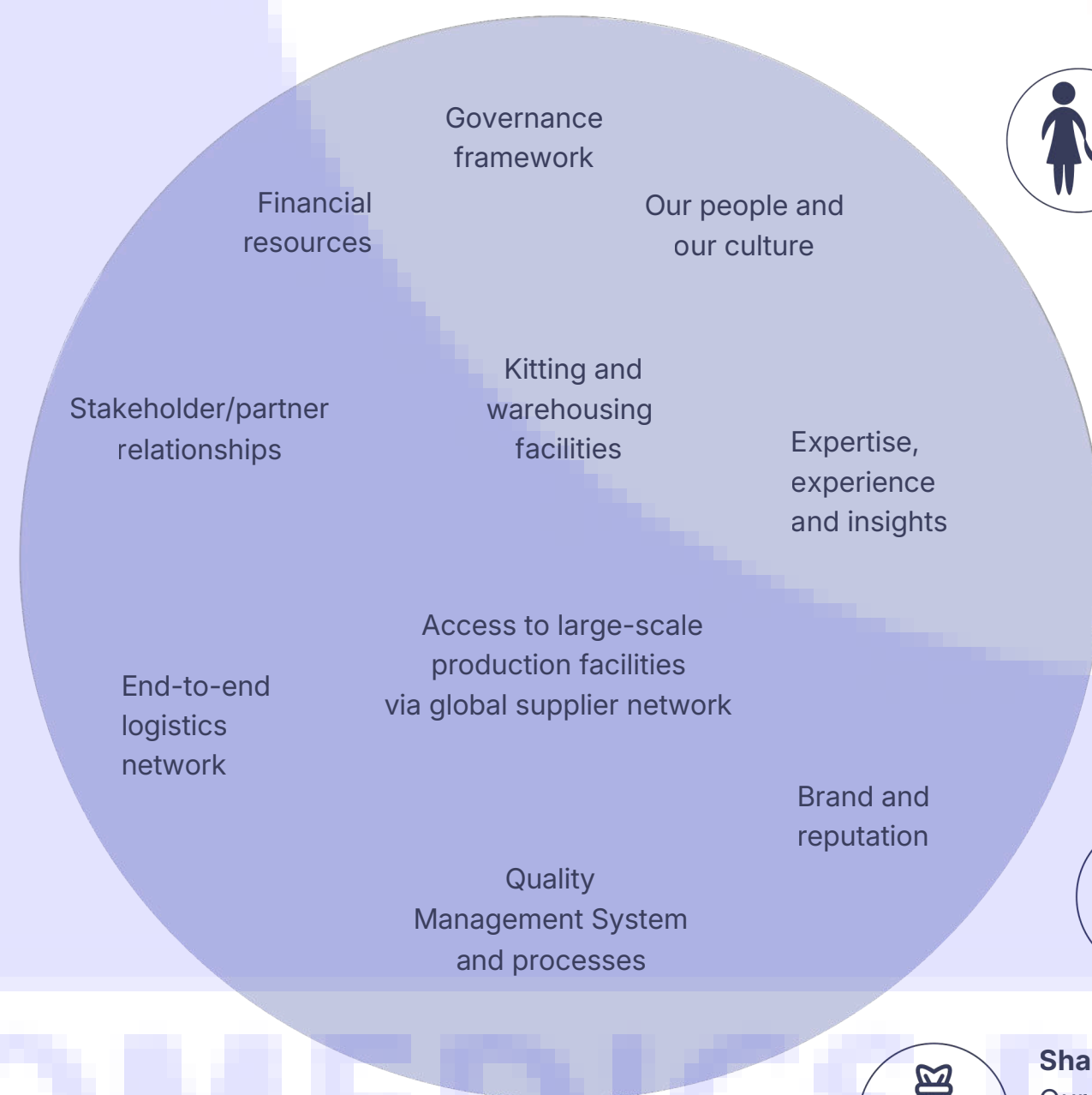
"Your Quality Laboratory Services Provider."



Our business model

Our business model forms the framework for how we use our resources to create social, environmental and economic value to the people and societies we engage with.

OUR RESOURCES



VALUE CREATED



Patients

We believe that access to safe treatment is a human right. Every year, we supply life-saving medical devices to more than 100 million people worldwide.



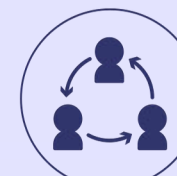
Partners and stakeholders

We rely on constructive relationships with our partners to deliver efficient solutions with impact. Always based on respect and sustainability considerations.



Our people

Our employees are among our most important asset. With 7 different nationalities represented, we foster an inclusive and diverse culture, where people can grow and develop.



Society

We take active part in empowering communities by developing simple solutions to complex challenges - with respect for the people and the societies we engage with.



Shareholders

Our revenue comes from sales of life-saving medical supplies. Focusing on long-term shareholder returns allows us to invest in sustainable solutions.

BIOMEDICS PRODUCTS

Research development

Biomedics Products Limited's most important positive impact on society lies in our contribution to providing access to safe and affordable healthcare, thereby improving quality of life for millions of people worldwide.

INFLUENCING GLOBAL HEALTH

As a global business with activities in numerous countries worldwide, we not only have an opportunity – but also an obligation – to address, influence, support and change global healthcare issues and research to support medical students.

Our leading market position and many activities around the world allow us to impact many people's lives, whether they are patients, partners, customers or employees. Positively impacting access to quality healthcare worldwide – directly or indirectly – is the core goal of our company. It's why we do what we do.

According to the WHO, 4.6 billion people were not fully covered by essential health services in 2023, while at least 1 in 10 medical products in low- and middle-income countries is estimated to be substandard or falsified, highlighting the need for quality healthcare solutions.

Since 2008 Biomedics has worked to provide access to safe treatment for everyone through dedicated focus on quality, safety and reliability of our products and services, while still acting responsibly in all parts of our business and relations.

WE CREATE SHARED VALUE

Biomedics Products Ltd supports research and academic development by extending appropriate assistance to students undertaking health, laboratory, biomedical, and related research projects. The company facilitates access to relevant technical knowledge, industry insights, and, where feasible, information and guidance that contribute to meaningful academic and practical research. Through this support, Biomedics contributes to strengthening the next generation of professionals while promoting innovation and evidence-based solutions within Uganda's healthcare sector.

COMMITMENT TO CONTINUED SUPPORT Sustainability is not new to us. It has been almost five years since we became a participant of the UN Global Compact but even long before our active engagement, acting responsibly while continuously focusing on creating a positive impact on society has been an integrated part of our work and deeply rooted in our company culture.

We will continue to support and make progress on the Ten Principles and further to contribute to the Sustainable Development Goals (SDGs) by taking them into account when planning and reporting on our work.



Sustainable Development Goals (SDGs)

Biomedics Products limited is committed to contributing to the SDGs as they inspire our strategies and targets and constitute important elements towards strengthening our corporate sustainability. Therefore, we have incorporated universal principles of responsibility and sustainability into our core operations and across our value chain.

SDG FOCUS

Biomedics Products Limited recognizes that responsible business practices contribute to the achievement of the United Nations Sustainable Development Goals (SDGs). As a company operating in the healthcare and biomedical products sector, our activities are closely connected to sustainable development, particularly through improving access to quality healthcare, supporting decent employment, promoting responsible operations, and reducing environmental impacts.

While our operations contribute directly or indirectly to several SDGs, Biomedics Products Limited focuses its efforts on the following priority goals:



Goal 3, Good health and well-being, is by far the goal, where Biomedics has the best ability to significantly contribute to large-scale positive transformations, as this target directly relates to our focused efforts to improve access to safe and affordable healthcare globally. In addition to Goal 3, we contribute particularly to Goal 8, Decent work and Economic growth and Goal 13, Climate action.



SDG 3: GOOD HEALTH AND WELL-BEING

Ensure healthy lives and promote well-being for all at all ages.

Biomedics Products Limited contributes to SDG 3 by supplying and supporting access to quality biomedical, medical, laboratory, and healthcare products. Through reliable products, responsible distribution, quality assurance, and professional customer support, the company helps healthcare providers deliver safer and more effective services.

OUR CONTRIBUTION TO GOAL 3

Our contribution includes:

- Supporting access to essential medical and biomedical products;
- Promoting product quality, safety, and regulatory compliance;
- Helping healthcare institutions improve diagnostic, preventive, and treatment services;
- Supporting health systems through dependable supply and technical assistance; and
- Conducting business in a manner that protects patients, healthcare workers, and communities.



SDG 8: DECENT WORK AND ECONOMIC GROWTH

Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all.

Biomedics Products Limited is committed to creating a professional, ethical, and inclusive working environment. We aim to support decent work by providing fair employment opportunities, developing employee skills, maintaining safe working conditions, and promoting respect for human rights throughout our operations and supply chain.

OUR CONTRIBUTION TO GOAL 8

- Providing employment and professional development opportunities;
- Promoting equal opportunity, diversity, and non-discrimination;
- Maintaining safe, healthy, and respectful workplaces;
- Strengthening employee knowledge through training and capacity building;
- Supporting responsible procurement and ethical business relationships; and
- Contributing to the growth of the healthcare and biomedical products sector.



SDG 13: CLIMATE ACTION

Take urgent action to combat climate change and its impacts

Biomedics Products Limited is committed to reducing its environmental impact by using resources efficiently, minimizing waste, promoting responsible logistics, and encouraging sustainable practices among employees, suppliers, and business partners.

OUR CONTRIBUTION TO GOAL 13

- Improving energy and resource efficiency in offices, warehouses, and operations;
- Reducing unnecessary paper, packaging, and other operational waste;
- Encouraging recycling, reuse, and responsible disposal practices;
- Optimizing transportation and logistics where practicable;
- Considering environmental factors when selecting products and suppliers; and
- Raising awareness of climate-related responsibilities among employees and stakeholders.

Through these priorities, Biomedics Products Limited aims to ensure that its growth supports healthier communities, decent livelihoods, and a more sustainable environment. We will continue to review our operations and identify practical opportunities to strengthen our contribution to the SDGs and the broader principles of responsible business.



GLOBAL PARTNERSHIPS

We hold signed agent/distributor agreements with leading international companies, enabling us to offer a basket of products at competitive pricing.

GLOBAL HEALTHCARE & LABORATORY SUPPLIERS

SPECIALITIES

Numbered pins correspond to the map

- 1 Werfen Instrumentation**
(Spain)
Automated blood analysers and diagnostic systems
- 2 Terumo BCT**
(USA / Japan)
Blood component and cell therapy technologies
- 3 Eppendorf**
(Germany)
Life science instruments & consumables
- 4 Fortress Diagnostics**
(UK)
Clinical diagnostic kits
- 5 Fiocchetti**
(Italy)
Refrigeration & cold storage solutions
- 6 Coolibar**
(Australia)
Hearing, implant systems and audiology solutions
- 7 Cleaver Scientific**
(UK)
Electrophoresis equipment
- 8 KERN Sohn**
(Germany)
Laboratory, analytical, precision, and weighing scales, microscopes
- 9 Bionet**
(South Korea)
Molecular biology and biotechnology solutions
- 10 Scharlab**
(Spain)
Laboratory chemicals and reagents
- 11 Hardy Diagnostics**
(USA)
Microbiology culture media and laboratory supplies
- 12 Arena Egypt**
(Egypt)
Clinical diagnostic kits

and many more global brands

Pins indicate country-level reference locations for visual orientation. Terumo BCT is shown in both the USA and Japan.



KEY CLIENTS IN UGANDA

We proudly serve over 2,000 testing laboratories through partnerships with these and so many more:



UGANDA BLOOD
TRANSFUSION SERVICES



CENTERS FOR DISEASE
CONTROL AND PREVENTION



TMR
INTERNATIONAL
(U) LTD



Uganda Research Unit



MAKERERE UNIVERSITY
COLLEGE OF HEALTH SCIENCES



Joint Clinical
Research Centre
For Quality Medical and Health Care



St. Francis Hospital
Nsambya



NMS
MEDICAL LOGISTICS
Passionate about your Life

ADA
ora et labora



MILDMAY
UGANDA



JMS
JOINT MEDICAL STORE



MU-JHU
CARE LTD
MU-JHU RESEARCH COLLABORATION



Rotary
Uganda



UVRI
Uganda Virus Research Institute



**Rakai Health
Sciences Program**
Improved Health Through High Impact Research



Uganda National Bureau Of Standard
Quality Every where

